

You Are NOT Warren Buffett: Protecting Your Money From The Wolves Of Wall Street



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Despite what your broker / financial advisor may tell you, THEY are a SALESPERSON, and YOU are a NUMBER. NOTHING MORE. Investment companies do not recruit people because they have knowledge of the market or because they can make or save their clients money. They recruit people that can sell / peddle new products to unsuspecting customers - "Type A" personalities that will NOT take "no" for an answer.

They then train these individuals how to "win your heart and mind" by overcoming ANY possible objections you might have. Throw in some key phrases like, "I want to get to know you and develop a relationship", or "I promise to treat your money as my own", and the trap's been set. You'll soon be in a number of investments that will eat away at your portfolio like termites on wood, the most devastating of which are often viewed as the smartest / safest places to be (... i.e. ... mutual funds / annuities / managed accounts).

That said, there IS a BETTER WAY. If you can forego all the flattery and attention lavished on you during your quarterly or semi-annual "wealth management account reviews" (what a brilliantly conceived / worthless waste of time), and realize the holiday cards and birthday/anniversary calls and whatever other "touching your client" activities your advisor dreams up are merely marketing strategies leaned in Stuffing Your Wallet 101, you are in the position required to TAKE CONTROL.

And now for the GOOD NEWS. Though WON'T become Warren Buffet / a millionaire overnite, by using two or three products the way described in this book, CAN build a portfolio that, over time, will get you well down the path towards the savings needed to ensure a comfortable, enjoyable, worry-free retirement.

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Andrew Hall:

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